

Demystifying the Residential Development Process

— A How to Seminar —

What: Department of Real Estate Seminar

When: Thursday, May 31, 2001, 9:00 a.m.–Noon
in San Diego (see reverse side for address)

Questions: LA Office (213) 576-6932



Paula Reddish Zinnemann
Commissioner

Seminar Topics

Land Acquisition and Finance — Discussion of in-fill (urban) versus outlying areas (suburban), project types and available finance programs.

Viability Issues — Legal perspective on subdivision potential, environmental concerns, physical hazards, legal issues, costs.

Local Planning Requirements — Local government insights into the Subdivision Map Act and related issues.

Insurance — Insurance industry to discuss liability issues, developer coverage, etc.

Public Report Qualification Process — DRE's overview of Subdivided Lands Law and the public report application process.

Title and Escrow Issues — Title and escrow industry to address issues, costs, escrows, assistance, etc.

Builder Perspective — Personal experience from the beginning of the process to the end, including marketing and coordination of activities.

This seminar is sponsored by the California Department of Real Estate to assist industry to relieve and improve the shortage of California housing.

Reservation Request — Demystifying the Residential Development Process

As space is limited, seating is available through reservation on a first come first served basis. Reservations may be made by completing the information to the right and submitting it to the Department or calling the telephone number listed below.

Mail to: Department of Real Estate
320 W. 4th Street, Suite 350
Los Angeles, CA 90013-1105

Fax to: (213) 576-6942

Reservations &

Questions: (213) 576-6932

NAME	
COMPANY	
ADDRESS	
SEMINAR LOCATION <input type="checkbox"/> SAN DIEGO	NO. ATTENDING
PHONE NUMBER	FAX NUMBER

Seminar Location

San Diego: 2nd Floor Conference Room
600 W. Broadway, San Diego, CA
(On W. Broadway between Kettner Blvd. & India St.)

Department of Real Estate
Subdivisions
320 W. 4th St., Ste. 350
Los Angeles, CA 90013-1105